



Industry

Tribal Government

Organization

Ketchikan Indian Community

Challenge

KIC needed a robust fund accounting solution and network capable of meeting some very specialized requirements. Unfortunately the Fundware Accounting software they had been using was not up to the task.

Solution

nfpAccounting Technologies, Inc. implemented Sage 100 Fund Accounting, (formerly known as Sage MIP Fund Accounting) to streamline their financial management and reporting processes.

Result

Thanks to Sage 100 Fund Accounting and the expertise of nfpAccounting Technologies, Inc., KIC is saving 10 hours a week on accounting processes, has reduced invoice processes by two-thirds, and is able to see financial data that gives them insight on how to better allocate their resources.

System

Sage 100 Fund Accounting
(formerly known as Sage MIP Fund Accounting)

General Ledger
Accounts Payable
Purchase Order
Payroll
Accounts Receivable
Bank Reconciliation
Data Import
Budget
Electronic Requisitions

The Ketchikan Indian Community Gets Their Fund Accounting Back on Track

Located on a remote island in Southeast Alaska, the Ketchikan Indian Community (KIC) is a federally recognized and incorporated Indian Tribe, serving over 5,700 Alaska Native and American Indians. With a year round staff of over 160 employees, KIC operates an affordable housing program, and a tribal health clinic offering medical, dental, and social services. In addition, as the first port of call for northbound cruise ships and State ferries, KIC runs a tour operation, retail store, and fish hatchery for tourists.

Data Capability and Reporting Functionality Lost at Sea

With over 23 million dollars in revenue stemming from various grants and contracts and 4 separate operating buildings, KIC needed a robust fund accounting solution and network capable of meeting some very specialized requirements. Unfortunately the Fundware Accounting software they had been using was not up to the task. Michelle Short, CFO for The Ketchikan Indian Community recalls, "Our former software had several bugs and was making it very difficult to operate our fund accounting processes in a clear and consistent manner. Balancing funds was extremely difficult if not impossible, and getting a clear picture of where we were at any given point in time was out of the question."

Making matters worse, KIC had created a home grown coding system that they had hoped would help them identify certain project information but it wasn't working well. "We would assign a GL code combination in the system that had certain numbers identifying the project, and other



numbers identifying grant information, etc." explains Michelle. "While the numbers helped us recognize the individual funds, grants and projects; it didn't provide for reporting on a bigger scale because we were only able to run reports on the entire GL Code string." With several funding sources, businesses and projects KIC absolutely had to have flexible reporting options in order to gain the access they needed to their data.

nfpAccounting Technologies, Inc. to the Rescue

Deciding it was time to make a change, KIC set out to find both a better fund accounting solution as well as a service provider who could assist them through an implementation. They were referred to nfpAccounting Technologies Inc. who had a wealth of experience working with Native American governments. Sunil Chhabra, CPA for nfpAccounting Technologies, Inc. explains, "We were thrilled to come on board with KIC. They wanted a system that was easy to use and provided them with grant reporting capabilities and Sage 100 Fund Accounting, (formerly known as Sage MIP Fund Accounting) ended up being the best choice for them."

Before beginning the implementation, nfpAccounting Technologies, Inc.,



About nfpAccounting Technologies, Inc.

Your organization is unique. nfpAccounting Technologies, Inc.'s approach is focused on creating systems and processes for your organization that will streamline your back office functions and equip you for growth. Using proven implementation strategies, we will help you meet your goals.

Founded in 1999, nfpAccounting Technologies, Inc. is a leader in implementing and supporting fund accounting, grants management and fundraising software. With over 100 installations throughout the United States, we have earned a reputation as an industry leader.

nfpAccounting Technologies Inc. implements and supports Sage, Microsoft and Blackbaud products. We are a full service consulting firm and serve a wide range of industries including:

- Native American Tribes
- Social Services organizations
- Medical Clinics
- Charitable and Religious organizations
- City and County Governments
- Special Districts
- State Agencies and Commissions
- Educational Institutions

“The software saved our accounting staff at least 10 hours a week while continuing to maintain the same volume of transactions!”

worked extensively with KIC's team to build the proper foundation. They helped KIC migrate 3 years of historical data to the new system in addition to reviewing and fixing their GL code process. Michelle recalls, "Sunil was able to create a GL code mapping system that took our old codes and mapped them to our new funds, departments and projects. This enabled us to see how our old process converted to the new one, and helped us extensively in clearly communicating and training our managers on the new codes."

The Ketchikan Indian Community Enjoys Sage 100 Fund Accounting Paradise

Once the foundation was set, KIC was ready to install Sage 100 Fund Accounting. "The implementation went very smoothly because KIC had well defined requirements," comments Sunil. "They were going from one fund accounting system to another, and the staff understood what the output needed to be." nfpAccounting Technologies, Inc. assisted KIC in organizing the system to meet their specific requirements by configuring the proper coding, and providing multiple fiscal year grant tracking. KIC also administers a very large medical clinic where over 50 users needed system access. "A good number of the medical staff is required to key in their own requisitions, run their own reports, and verify that they're within budget," explains Sunil. Having this many non-financial users working within a financial system created the need for some extra training. To ensure that everyone understood how the system worked, Sunil decided it was best to visit the island in person. Michelle remembers, "Sunil came to our offices multiple times to train our team. Each

time we were really impressed with his willingness to come all the way out here. Being on a remote island doesn't make us easy to get to! He provided excellent and tailored training that targeted exactly what our managers and system users needed to know."

After the initial implementation was completed KIC decided to take their system to the next level by implementing the Electronic Requisitions portion of the software. This streamlined the coding approval process by allowing KIC to keep an electronic record of a signature. "It in essence told the processor that 'yes this is the right coding for this item,'" explains Michele, "It has made a huge difference because the manager-approved Electronic Requisition goes directly into our purchase order and then into our payment system. It's all integrated which helps our Accounts Payable staff stay on top of payments, cutting the time it takes to process an invoice by two thirds!"

KIC couldn't be happier with Sage 100 Fund Accounting or the assistance and support they've received from nfpAccounting Technologies, Inc. "The software saved our accounting staff at least 10 hours a week while continuing to maintain the same volume of transactions!" reflects Michelle. "And personally, I couldn't be happier with how robust the reporting capabilities are. Being able to tailor the reports to give me the information I need in real time without having to produce an Excel spreadsheet is amazing! I would definitely refer both the software and nfpAccounting Technologies, Inc. to anyone who needs to get more capabilities and reporting flexibility from their government fund accounting software."