



Industry

Tribal Government

Organization

Pueblo of Pojoaque

Challenge

With the news that their accounting software would no longer be supported combined with the challenges of poor financial reporting capabilities, Pueblo of Pajoaque was on a search to find a better solution.

Solution

nfpAccounting Technologies, Inc. implemented Sage 100 Fund Accounting, (formerly known as Sage MIP Fund Accounting) to streamline their financial management and reporting processes.

Result

Thanks to Sage 100 Fund Accounting and the expertise of nfpAccounting Technologies, Inc., Pueblo of Pojoaque is saving countless hours processing monthly financials and can easily generate the reports they need directly of their new accounting system.

System

Sage 100 Fund Accounting
(formerly known as Sage MIP Fund Accounting)

- General Ledger
- Accounts Payable
- Purchase Order
- Payroll
- Accounts Receivable
- Bank Reconciliation
- Data Import and Export
- Fixed Assets
- Direct Deposit

nfpAccounting Technologies, Inc. Implements Sage MIP Fund Accounting, giving Pueblo of Pojoaque Greater Reporting Capabilities

Located in Northern New Mexico, Pueblo of Pojoaque is a Native American Tribal Government offering general services to their members. They provide social, health and educational programs in addition to a police force, senior citizens program, and a farm. With over 200 employees, Pueblo of Pojoaque operates similarly to any small city.

An Obsolete Accounting Program without Real-Time Data Creates Challenges for Pueblo of Pojoaque

Pueblo of Pojoaque had been using an accounting software program that was not only failing to meet their needs, but was no longer going to be supported by the manufacturer. Lisa Lucas, Tribal Controller explains, "We were spending a significant amount of time trying to keep track of our financial information. We were unable to use our governmental accounting software the way we needed to and were forced to create our budgets in Excel which was extremely time consuming. With the old accounting system, monthly financial information was hard to extract, edit and report on which made financial decision making more difficult." Pueblo of Pojoaque needed an automated financial reporting program that would give them better reporting, access to their data and allow them to make informed decisions.

nfpAccounting Technologies, Inc. Implements Sage MIP Fund Accounting

Once Pueblo of Pojoaque decided they turned to their software technology advisor and partner, Sunil Chhabra, CPA at nfpAccounting Technologies, Inc. Sunil had been supporting them with their prior solution for several years. "Our entire staff was aware of his vast knowledge regarding Native American finance and our unique requirements. We trusted him completely and it was a natural decision to ask him for help in implementing Sage MIP Fund Accounting," reflects Lisa.

nfpAccounting Technologies, Inc. and Pueblo of Pojoaque collaborated together and created a plan for the software conversion. "I was so impressed with how well Sunil organized the process from start to finish," says Lisa. "He created a calendar to keep us on track, as well as user friendly worksheets that helped us convert our data from the old system into Sage MIP Fund Accounting. We were up and running on our new system within a week!" Sunil adds, "It was crucial that we stay on schedule because of the timing of the conversion. This implementation took place mid-





About nfpAccounting Technologies, Inc.

Your organization is unique. nfpAccounting Technologies, Inc.'s approach is focused on creating systems and processes for your organization that will streamline your back office functions and equip you for growth. Using proven implementation strategies, we will help you meet your goals.

Founded in 1999, nfpAccounting Technologies, Inc. is a leader in implementing and supporting fund accounting, grants management and fundraising software. With over 100 installations throughout the United States, we have earned a reputation as an industry leader.

nfpAccounting Technologies Inc. implements and supports Sage, Microsoft and Blackbaud products. We are a full service consulting firm and serve a wide range of industries including:

- Native American Tribes
- Social Services organizations
- Medical Clinics
- Charitable and Religious organizations
- City and County Governments
- Special Districts
- State Agencies and Commissions
- Educational Institutions

“nfpAccounting Technologies, Inc. created a journal entry import program which allowed us to save days and days of data entry!”

year, which can be a little more challenging because of payroll, and the ongoing changes within the accounting system. However Pueblo of Pojoaque did a great job coordinating on their end, and we were able to meet all of the deadlines in order for them to process payroll correctly and on time.”

Improved Reporting Capabilities, a Huge Time Savings, and a Trusted Software Technology Advisor Bring Success

The staff at Pueblo of Pojoaque couldn't be happier with their new solution. While many of the employees were hesitant to change at first, they all now agree that Sage MIP Fund Accounting has made their jobs much easier. Additionally Pueblo of Pojoaque is thrilled with their new reporting capabilities. “We have a very complex journal and allocation process that Sunil was able to help us streamline. He created a journal entry import program which allowed us to save days and days of data entry!” Even better, the countless hours that were formerly required doing reporting – taking data out of their old system, and manually re-keying it into excel - are a thing of the past. Pueblo of Pojoaque is now able to easily get any reports they need directly out of their Sage MIP Fund Accounting system. “Sunil has been there for us every

step of the way. From planning and implementation to performing one-on-one training for each of our 11 staff members using the system, we couldn't be more thankful for his support,” says Lisa. In addition to his expertise regarding software for governments, Sunil is also well versed in governmental accounting processes and IT and is therefore able to provide multi-functional support to keep Pueblo of Pojoaque operating at the highest level possible.

Through their vast knowledge and expertise regarding the specific requirements of tribal operations, nfpAccounting Technologies, Inc. has given Pueblo of Pojoaque the tools they need for success. “We have been thrilled with Sunil's support,” comments Lisa. “He always goes above and beyond for us. From having a calming personality to being a great listener and all around good guy, we know we can approach him with any questions no matter how small or unimportant they seem.” Pueblo of Pojoaque is currently using most of the modules available within Sage MIP Fund Accounting; however they hope to add Fixed Assets, Grants Management and HR to increase their reporting capabilities even more in the future.